Condensed Consolidated Interim Financial Statements of

# POSERA – HDX Ltd.

(Unaudited) Three-months ended March 31, 2013 and 2012

### **Consolidated Statements of Financial Position**

As at March 31, 2013 and December 31, 2012

(unaudited)

(in Canadian dollars)

	March 31, 2013	December 31, 2012	
ASSETS (Note 7)			
CURRENT			
Cash and cash equivalents	\$ 1,354,451	\$	1,050,441
Accounts receivable (Note 10)	2,461,608		3,118,902
Current portion of lease receivable	9,000		12,388
Inventory	1,034,344		1,211,219
Investment credits receivable - refundable (Note 3)	482,185		1,087,707
Prepaid expenses and deposits	199,100		240,888
	5,540,688		6,721,545
NON-CURRENT			
Property, plant and equipment (Note 4)	131,007		164,552
Deposit on leased premises	34,409		34,409
Lease receivable	28,128		28,881
Investment tax credits receivable - non-refundable (Note 3)	1,163,394		1,262,692
Intangible assets (Note 5)	4,417,716		4,701,300
Goodwill (Note 6)	4,386,385		4,330,746
	\$ 15,701,727	\$	17,244,125
LIABILITIES			
CURRENT			
Bank indebtedness	\$ 12,640	\$	256,784
Accounts payable and accrued liabilities (Note 10)	2,548,712		2,787,688
Provisions	210,000		210,000
Current portion of vehicle loans	10,287		10,215
Current portion of royalty payable	5,788		2,930
Current portion of notes payable (Note 7)	292,693		487,677
Income taxes payable (Note 8)	339,199		335,973
Deferred revenue	1,788,371		2,078,921
NON-CURRENT	5,207,690		6,170,188
Deferred income tax liability (Note 8)	814,848		954,844
Vehicle loans	18,391		20,991
Royalty payable	118,887		119,242
Notes payable (Note 7)	643,827		491,842
	6,803,643		7,757,107
EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT			
SHARE CAPITAL (Note 9(a))	50,790,093		50,790,093
CONTRIBUTED SURPLUS (Note 9(b, c))	6,541,477		6,529,278
DEFICIT	(48,344,955)		(47,744,231)
ACCUMULATED OTHER COMPREHENSIVE LOSS	 (88,531)		(88,122)
	8,898,084		9,487,018
	\$ 15,701,727	\$	17,244,125

# **Consolidated Statements of Operations and Comprehensive Loss**

For the three-months ended March 31, 2013 and 2012

(unaudited)

(in Canadian dollars, except for number of common shares)

	Three-months ended March 31,			
		2013	2012	
REVENUE (Note 10)	\$	4,093,586 \$	3,630,044	
COST OF SALES (Note 10)				
Cost of inventory		927,595	646,908	
Technology (Note 3)		478,918	461,687	
Operations and support		1,171,117	1,210,730	
TOTAL COST OF SALES		2,577,630	2,319,325	
GROSS PROFIT		1,515,956	1,310,719	
OPERATING EXPENSES (Note 10)				
Sales and marketing		889,299	894,064	
General and administrative		1,151,757	1,136,599	
TOTAL OPERATING EXPENSES		2,041,056	2,030,663	
		(525,100)	(719,944)	
OTHER EXPENSES (INCOME)				
Interest expense (Note 7)		46,693	72,275	
Realized and unrealized (gain) loss on foreign exchange		(36,212)	32,512	
Interest and other income		(2,260)	(1,942)	
Gain on revaluation of financial instruments		-	(34,529)	
TOTAL OTHER EXPENSES		8,221	68,316	
		·	·	
NET LOSS BEFORE INCOME TAXES		(533,321)	(788,260)	
INCOME TAX EXPENSE (RECOVERY)				
Current (Note 8)		215,785	37,155	
Deferred (Note 8)		(148,382)	(50,098)	
NET LOSS, ATTRIBUTABLE TO OWNERS OF THE PARENT	\$	(600,724) \$	(775,317)	
Items that may be reclassified subsequently to net income Other comprehensive loss on foreign translation		(409)	(28,384)	
NET COMPRESSED AGG A TENT TO COMPRESS OF THE				
NET COMPREHENSIVE LOSS, ATTRIBUTABLE TO OWNERS OF THE PARENT	\$	(601,133) \$	(803,701)	
BASIC AND DILUTED LOSS PER SHARE				
(Note 9(d))	\$	(0.01) \$	(0.02)	
BASIC AND DILUTED WEIGHTED AVERAGE NUMBER				
OF COMMON SHARES (in 000's)		48,434	48,434	
		.5, 15 1	10,151	

See accompanying notes to the condensed consolidated interim financial statements

# **Consolidated Statements of Changes in Equity**

For the three-months ended Marchr 31, 2013 and 2012

(unaudited)

(in Canadian dollars)

	Three-months ended March 31,			
		2013		2012
DEFICIT BEGINNING OF PERIOD	\$	(47,744,231)	\$	(42,951,007)
Net loss, attributable to owners of the parent		(600,724)		(775,317)
DEFICIT END OF PERIOD	\$	(48,344,955)	\$	(43,726,324)
ACCUMULATED OTHER COMPREHENSIVE				
LOSS BEGINNING OF PERIOD	\$	(88,122)	\$	(61,881)
Other comprehensive (loss) gain on foreign translation		(409)		(28,384)
ACCUMULATED OTHER COMPREHENSIVE				
LOSS END OF PERIOD	\$	(88,531)	\$	(90,265)
NET COMPREHENSIVE (LOSS) INCOME, ATTRIBUTABLE TO				
OWNERS OF THE PARENT	\$	(601,133)	\$	(803,701)
SHARE CAPITAL BEGINNING OF PERIOD	\$	50,790,093	\$	50,790,093
SHARE CAPITAL END OF PERIOD (Note 9(a))	\$	50,790,093	\$	50,790,093
CONTRIBUTED SURPLUS BEGINNING OF PERIOD	\$	6,529,278	\$	5,620,947
Stock based compensation		12,199		4,502
CONTRIBUTED SURPLUS END OF PERIOD (Note 9(c))	\$	6,541,477	\$	5,625,449
WARRANTS BEGINNING OF PERIOD	\$	_	\$	766,973
WARRANTS END OF PERIOD	\$	-	\$	766,973

See accompanying notes to the condensed consolidated interim financial statements

### **Consolidated Statements of Cash Flows**

For the three-months ended March 31, 2013 and 2012

(unaudited)

(in Canadian dollars)

		Three-months ended M 2013	arch 31, 2012
ET (OUTELOW) INELOW OF CASH DELATED		2010	2012
ET (OUTFLOW) INFLOW OF CASH RELATED TO THE FOLLOWING ACTIVITIES			
PERATING			
Net loss	\$	(600,724) \$	(775,317)
Items not affecting cash		26.021	47.026
Amortization of property, plant & equipment (Note 4) Amortization of intangible assets (Note 5)		36,921 326,065	47,036 320,407
Deferred income tax recovery		(148,382)	(50,098)
Gain on revaluation of financial instruments		(110,502)	(34,529)
Stock-based compensation expense (Note 9(b,c))		12,199	4,502
Interest accretion		32,379	49,706
Reduction of notes payable principle		(34,323)	-
Unrealized (gain) loss on foreign exchange		(35,828)	23,586
		(411,693)	(414,707)
Changes in working capital items (Note 11)		1,075,806	(185,872)
		664,113	(600,579)
INANCING			
Repayment of vehicle loans		(2,528)	(21,781)
Payment of royalties		(720)	-
Repayment of notes payable		(99,088)	(108,197)
		(102,336)	(129,978)
NVESTING			
Acquisition of property, plant and equipment (Note 4)		(2,987)	(7,177)
Acquisition of intangible assets (Note 5)		(22,385)	(1,466)
		(25,372)	(8,643)
Foreign exchange gain on net cash and cash equivalents			
held in a foreign currency		11,749	2,380
IET CASH AND CASH EQUIVALENTS INFLOW (OUTFLOW)	\$	548,154 \$	(736,820)
IET CASH AND CASH EQUIVALENTS,			
BEGINNING OF PERIOD		793,657	2,249,974
NET CASH AND CASH EQUIVALENTS,		,	, , , ,
END OF PERIOD	\$	1,341,811 \$	1,513,154
OR THE PURPOSE OF THIS STATEMENT, NET CASH AND			
CASH EQUIVALENTS COMPRISE THE FOLLOWING			
Cash and cash equivalents	\$	1,354,451 \$	1,729,544
Bank indebtedness	Ψ	(12,640)	(216,390)
	\$	1,341,811 \$	1,513,154
UPPLEMENTAL OPERATING CASH FLOW INFORMATION			
Interest paid	\$	14,314 \$	22,376
Interest received	•	2,260	1,942
Income taxes paid		44,572	51,507
Investment credits receivable received		528,218	31,307
myesument eleuns leceivable leceived		320,210	-

See accompanying notes to the condensed consolidated interim financial statements

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012 (unaudited) (in Canadian dollars, except as noted)

### 1. DESCRIPTION OF BUSINESS

Posera-HDX Ltd. ("Posera – HDX", "HDX" or the "Company"), is domiciled in Canada and is in the business of managing merchant transactions with consumers and facilitating payments emphasizing transaction speed, simplicity and accuracy. Posera - HDX develops and deploys touch screen point-of-sale ("POS") system software and associated enterprise management tools and has developed and deployed numerous POS applications. Posera - HDX also provides system hardware integration services, merchant staff training, system installation services, distribution of electronic cash registers to a network of value added resellers across Canada and post-sale software and hardware support services. Through Posera Inc. and its subsidiaries, collectively ("Posera"), the Company licenses, distributes and markets its hospitality POS software throughout the Americas, Europe & Asia.

Posera - HDX was founded in 2001 and is headquartered at 350 Bay Street, Suite 700, in Toronto, Canada M5H 2S6. The Company's common shares ("Common Shares") are listed on the Toronto Stock Exchange under the symbol "HDX".

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of preparation

These condensed consolidated interim financial statements have been prepared in accordance with IFRS applicable to the preparation of interim financial statements, including IAS 34, Interim Financial Reporting. These condensed consolidated interim financial statements do not include all of the information required for full annual financial statements prepared in accordance with IFRS. As such, these condensed consolidated interim financial statements should be read in conjunction with the Company's annual financial statements for the year ended December 31, 2012.

These condensed consolidated interim financial statements were approved for issue by the Board of Directors on May 10, 2013.

The preparation of interim financial statements in conformity with IAS 34 requires management to make judgments, estimates and assumptions that affect the application of policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates. These condensed consolidated interim financial statements have been prepared on the historical cost basis, except for certain held for trading financial instruments, which are carried at fair market values.

The accounting policies applied in these condensed interim consolidated financial statements are based on IFRS effective for the year ended December 31, 2013, as issued and outstanding as of the date the Board of Directors approved these statements. The accounting policies followed in these condensed consolidated interim financial statements are consistent with those applied in the Company's annual consolidated financial statements for the year-ended December 31, 2012, except as described below.

The results for the three months ended March 31, 2013 are not necessarily indicative of the results to be expected for the full year.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Changes in Accounting Policy

The Company has adopted the following new and revised standards, along with any consequential amendments, effective January 1, 2013. These changes were made in accordance with the applicable provisions to the respective standards.

- a. IFRS 10, Consolidated Financial Statements, replaces the guidance on control and consolidation in IAS 27, Consolidated and Separate Financial Statements, and SIC-12, Consolidation Special Purpose Entities. IFRS 10 requires consolidation of an investee only if the investor possesses power over the investee, has exposure to variable returns from its involvement with the investee and has the ability to use its power over the investee to affect its returns. Detailed guidance is provided on applying the definition of control. The accounting requirements for consolidation have remained largely consistent with IAS 27. The Company assessed its consolidation conclusions on January 1, 2013 and determined that the adoption of IFRS 10 did not result in any change in the consolidation status of any of its subsidiaries and investees.
- b. IFRS 11, Joint Arrangements, supersedes IAS 31, Interests in Joint Ventures, and requires joint arrangements to be classified either as joint operations or joint ventures depending on the contractual rights and obligations of each investor that jointly controls the arrangement. For joint operations, a company recognizes its share of assets, liabilities, revenues and expenses of the joint operation. An investment in a joint venture is accounted for using the equity method as set out in IAS 28, Investments in Associates and Joint Ventures (amended in 2011). The other amendments to IAS 28 did not affect the Company. The Company has classified its joint arrangements and concluded that the adoption of IFRS 11 did not result in any changes in the accounting for its joint arrangements.
- c. IFRS 13, Fair value measurement, provides a single framework for measuring fair value. The measurement of the fair value of an asset or liability is based on assumptions that market participants would use when pricing the asset or liability under current market conditions, including assumptions about risk. The Company adopted IFRS 13 on January 1, 2013 on a prospective basis. The adoption of IFRS 13 did not require any adjustments to the valuation techniques used by the Company to measure fair value and did not result in any measurement adjustments as at January 1, 2013.
- d. The Company has adopted the amendments to IAS 1 effective January 1, 2013. These amendments required the Company to group other comprehensive income items by those that will be reclassified subsequently to profit or loss and those that will not be reclassified. The Company has reclassified comprehensive income items of the comparative period. These changes did not result in any adjustments to other comprehensive income or comprehensive income.

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012 (unaudited)

(in Canadian dollars, except as noted)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

e. The Company has adopted the amendments to IAS 19, Employee Benefits, which amends certain accounting requirements for defined benefit plans and termination benefits. The amendments to IAS 19 also clarified that benefits are classified as long-term employee benefits if payments are not expected to be made within the next 12 months. The Company has reviewed the classification of its benefits and reclassified its unused vacation accrual as a long-term employee benefit. The unused vacation accrual continues to be classified as a current liability as the Company does not have an unconditional right to defer settlement for more than 12 months even though it does not expect to make payments within the next 12 months. These changes did not result in any adjustments to other comprehensive income or comprehensive income.

### Reorganization

On October 7, 2011, the Company was formed as a result of reorganization, by way of a plan of arrangement, which resulted in all of the assets and liabilities of Posera – HDX Inc., except for the Dexit radio frequency identification device ("RFID") business assets and liabilities, and certain other assets being transferred to Posera – HDX Ltd. The former security holders of Posera – HDX Inc. then became the security holders of Posera – HDX Ltd. Posera – HDX Inc. (renamed Dexit Inc.), then became a wholly owned subsidiary of Posera – HDX Ltd. On October 28, 2011, Posera – HDX Ltd. then disposed of Dexit Inc.. This reorganization was accounted for as a capital reorganization transaction at predecessor values. As such these financial statements are a continuation of the previous financial statements of Posera – HDX Inc.

#### Consolidation

These condensed consolidated interim financial statements include the accounts of Posera – HDX Ltd. and its wholly owned subsidiaries. These subsidiaries are A&A Point of Sale Solutions Inc. ("A&A"); Posera Inc. and its subsidiaries: Posera France SAS; Posera Europe Ltd.; Posera Software Inc.; Posera Singapore and Posera USA Inc. ("Posera"); Century Cash Register Inc. ("Century"); HDX Payment Processing Ltd. ("HDX Payment Processing"); and Posera – HDX Scheduler Inc. ("Posera – HDX Scheduler").

Subsidiaries are those entities (including special purpose entities) over which the Company has the power to govern financial and operating policies. Subsidiaries are fully consolidated from the date on which control is obtained and are de-consolidated from the date that control ceases. Intercompany transactions, balances, income and expenditures, and gains and losses are eliminated.

### Presentation Currency

These condensed consolidated interim financial statements are presented in Canadian Dollars ("CAD").

### POSERA – HDX Ltd. Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012 (unaudited)

(in Canadian dollars, except as noted)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### Foreign Currency Translation

The functional currencies of all consolidated entities are CAD, with the exception of Posera Inc. and certain of its subsidiaries, which have functional currencies of the United States Dollar ("USD") (Posera Inc. and Posera USA Inc.), the U.K. Pound ("UKP") (Posera Europe Ltd.), the Euro (Posera France SAS), and the Singapore dollar ("SGD") (Posera Singapore). The Company translates the assets and liabilities of consolidated entities with differing functional currencies to CAD at the rate of exchange prevailing at the statement of financial position date and revenues and expenses of those operations using the average rates of exchange during the period. Gains and losses resulting from this translation are recorded in accumulated other comprehensive loss, a component of shareholders' equity.

### Foreign Currency Transactions

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of foreign currency transactions and from the translation at exchange rates of monetary assets and liabilities denominated in currencies other than an entities' functional currency are recognized in the consolidated statement of operations

### Segments

The Company has organized its business around different products and services. Each acquired business is a separate operating segment. The Company then aggregates the operating segments into reportable segments based on the similarities of the products and services that are offered to its customers, the types of customers that products and services are provided to, and the methods used to distribute products and provide services. The chief decision maker of the company was determined to be the Company's Chief Executive Officer (the "CEO"), and as such the Company determined its reportable segments based upon the reports the chief decision maker utilized to evaluate performance and allocate resources. Revenues from external customers are geographically allocated to countries based upon the place where the customers are located.

#### **Business Combinations**

Business combinations have been accounted for in accordance with IFRS 3, Business Combinations ("IFRS 3"), whereby acquisitions of subsidiaries and businesses are accounted for using the purchase method. The cost of the business combination is measured as the aggregate of the fair values (at the acquisition date) of assets given, liabilities incurred or assumed, contingent consideration and equity instruments issued by the Company in exchange for control of the acquiree. Acquisition related costs are expensed as incurred, except for incremental costs of issuance of debt or equity instruments. The acquired identifiable assets and liabilities are recognized at their fair values at the acquisition date. Goodwill arising on acquisition is recognized as an asset and initially measured at cost, being the excess of the cost of the business combination over the Company's interest in the net fair value of the identifiable assets acquired and liabilities assumed.

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012 (unaudited) (in Canadian dollars, except as noted)

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

If the Company's interest in the net fair value of the acquired identifiable assets and liabilities exceeds the cost of the business combination, the excess is recognized immediately as a bargain purchase gain in the consolidated statements of operations.

Subsequent to initial recognition, measurement of contingent consideration depends on whether it is an equity instrument or a financial asset or liability. Subsequent changes in the fair value of the contingent consideration that is deemed to be a financial asset or liability is recognized in the statement of operations as gain on financial instruments through profit and loss. Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity.

### Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable for the gross inflow of economic benefits during the period, arising in the ordinary course of the Company's activities. The Company derives revenues from the following sources:

- a) Revenue from POS systems, digital video recording ("DVR") systems and POS parts and consumables is recognized when the Company has transferred to the customer the significant risks and rewards of ownership, the Company does not retain continuing managerial involvement with or effective control of the goods, the amount of revenue can be measured reliably, it is probable the economic benefits associated with the sale will flow to the Company and the costs incurred or to be incurred in respect of the transaction can be measured reliably. These conditions are generally met when the product has been installed. POS and DVR systems generally include a one year support contract. The Company allocates revenue to each component of the transaction using the relative fair value of each separately identifiable component. The Company defers the fair value of the support services under the agreement, as deferred revenue at the time of sale. Revenue on the support services is then recognized in line with the customer support contract policy below.
- b) Revenue from customer support contracts is deferred and recognized as revenue on a straightline basis over the term of the contract.
- c) PCS and hosting service revenue are accounted for as services. Revenue is recognized when amount of revenue can be measured reliably, it is probable that the economic benefits associated with the transaction will flow to the entity, the stage of completion of the transaction at the end of the reporting period can be measured reliably and the costs incurred for the transaction and the costs to complete the transaction can be measured reliably. Generally PCS and hosting service revenue is recognized on a straight-line basis over the term of the contract.
- d) Services revenue relates to the delivery of consulting and system integration services with revenue recognized upon delivery and acceptance by the customer.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

- e) Software perpetual licenses are accounted for as sales of products as the customer has a perpetual right to use the software freely and the Company has no remaining obligations to perform after delivery of the software. The revenue from these products is recognized when the Company has transferred to the customer the significant risks and rewards of ownership of the software, the Company does not retain continuing managerial involvement with or effective control over the software, the amount of revenue can be measured reliably, it is probable the economic benefits associated with the sale will flow to the Company and the costs incurred or to be incurred in respect of the transaction can be measured reliably. These conditions generally are met when the application software has been delivered.
- f) Revenue from processing transactions is recognized at the time the transactions are processed.

### 3. INVESTMENT TAX CREDIT RECEIVABLE

Investment tax credits related to Scientific Research and Experimental Design and investment credits related to Electronic Business, were recorded in the Consolidated Statements of Operations as a reduction in technology expenses in the amount of \$185,763 during the three-months ending March 31, 2013 (March 31, 2012 - \$171,901). As of March 31, 2013, a subsidiary of the Company has refundable investment credits receivable totaling \$482,185 (December 31, 2012 - \$1,087,707) of which \$nil (2012 - \$1,087,707) is pledged for bank indebtedness, and non-refundable investment tax credits receivable totaling \$1,163,394 (December 31, 2012 - \$1,285,589) which expire according to the schedule below:

	March 31, 2013	December 31, 2012
2027	\$ -	\$ 118,493
2028	192,730	243,660
2029	170,772	170,772
2030	161,198	161,198
2031	288,103	288,103
2032	280,466	280,466
2033	70,125	-
Total	\$ 1,163,394	\$ 1,262,692

In order to receive the investment credits and investment tax credits receivable, the Company must file its tax returns no later than 18 months after the period to which the claim relates.

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012

(unaudited)

(in Canadian dollars, except as noted)

### 4. PROPERTY PLANT AND EQUIPMENT ("PP&E")

The following is a reconciliation of the net book value for PP&E:

	Accumulated N Cost Amortization		Net book value
Balance – December 31, 2012	\$ 718,213	\$ 553,661	\$ 164,552
Acquisition of PP&E	2,987	-	2,987
Amortization of PP&E	-	36,921	(36,921)
Translation adjustment	1,697	1,308	389
Balance - March 31, 2013	\$ 722,897	\$ 591,890	\$ 131,007

### 5. INTANGIBLE ASSETS

The following is a reconciliation of the net book value for Intangible Assets:

Accumulated amortization and

	Cost impairment		Net book value
Balance - December 31, 2012	\$ 12,435,651	\$ 7,734,351	\$ 4,701,300
Amortization	-	326,065	(326,065)
Acquisition	22,385	-	22,385
Translation adjustment	53,157	33,061	20,096
Balance - March 31, 2013	\$ 12,511,193	\$ 8,093,477	\$ 4,417,716

### 6. GOODWILL

Reconciliation of Goodwill

Net book value		
Balance - December 31, 2012	\$	4,330,746
Translation adjustment		55,639
Balance - March 31, 2013	\$	4,386,385

### 7. NOTES PAYABLE

		Carrying	y Value	Fair \	Value
#	Details	March 31, 2013	December 31, 2012	March 31, 2013	December 31, 2012
1	Loan from prior Posera shareholders, with a nominal interest rate of 5.00% and an effective interest rate of 9.50% which originally was due in full on April 30 <sup>th</sup> 2013. On February 1, 2013, the loan was amended to defer payments commencing June 1, 2015 with monthly payments of USD \$33,633 until fully paid. The debt is unsecured.	\$ 220,106	\$ 209,214	\$ 200,198	\$ 203,210
2	Convertible debenture with a nominal interest rate of 3.95% and an effective interest rate of 9.50%, due in April, 2015, with monthly installments of USD \$33,633 including interest. The convertible debenture was convertible until May 5, 2012, at \$0.645 per Common Share. The conversion option expired unexercised. The convertible debenture is secured with the Posera assets source code, all recodes, accounts, money and proceeds derived from the source code and any part thereof with a carrying value of \$765,136 (December 31, 2012 - \$834,902).	716,414	764,770	806,463	825,457
3	Note payable with a nominal and effective interest at a rate of 5.50%, with monthly payments of \$5,560 including interest, ending January 1, 2013. A General Security agreement of the Company has been pledged as security for the note payable. The assets under the General Security Agreement have a carrying value of \$nil as at March 31, 2013 (December 31, 2012 - \$17,244,125).	-	5,535	-	5,313
	<b>Total Notes Payable</b>	\$ 936,520	\$ 979,519	\$1,006,661	\$1,033,980
	Current portion of the Notes Payable	292,693	487,677		
	Long-term portion of the Notes Payable	\$ 643,827	\$ 491,842		

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012 (unaudited)

(in Canadian dollars, except as noted)

#### 8. INCOME TAXES

Income tax expense has been recognized based on management's best estimate of the weighted average annual income tax rate expected for the full financial year for each taxable entity, less a valuation adjustment in instances where it was not probable that any future income tax assets would be realized. The estimated average annual rate used for the three-months ended March 31, 2013, by taxable entity, ranged from 0% to 34%. Certain investment tax credits were netted against the expenses which were incurred to earn the credits, see Note 3.

#### 9. SHARE CAPITAL

#### (a) Authorized and issued

Authorized

An unlimited number of Class A voting common shares ("Common Shares"), with no par value.

An unlimited number of Class B non-voting common shares ("Class B") – non-voting convertible into Common Shares at the option of the holder, on a share for share basis, with no par value. As at March 31, 2013 and December 31, 2012 there are nil Class B issued or outstanding.

Balance, December 31, 2012 and March 31, 2013		48,434,422	50,790,093
Common Shares Issued	Reference	Shares	\$
		Common	
		Number of	

### (b) Stock options and stock-based compensation

Since 2002, the Company has had a stock option plan ("the Old Plan") to encourage ownership of the Company's Common Shares by its key officers, directors, employees and consultants. The maximum number of Common Shares that may be reserved for issue under the Old Plan is 2,000,000 Common Shares. Options under the Old Plan vest over various periods from the date of the granting of the option. All options granted under the Old Plan that have not been exercised within ten years of the grant will expire, subject to earlier termination if the optionee ceases to be an officer, director, employee or consultant of the Company. The majority of options granted under the Old Plan were granted to former executives of the Company.

On September 20, 2011, the shareholders of the Company approved a new stock option plan (the "Plan"). The Plan has a rolling maximum number of Common Shares that may be issued upon the exercise of stock options, but shall not exceed 10% of the issued and outstanding Common Shares at the time of grant. Any increase in the total number of issued and outstanding Common Shares will result in an increase in the available number of options issuable under the Plan, and any exercises of options will make new grants available under the Plan. Options under the Plan vest over various periods from the date of the granting of the option. All options granted under the Plan

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012 (unaudited)

(in Canadian dollars, except as noted)

### 9. SHARE CAPITAL (continued)

that have not been exercised within ten years of the grant will expire, subject to earlier termination if the optionee ceases to be an officer, director, employee or consultant of the Company. The Plan was established on July 31, 2007, and reapproved on September 20, 2011 was enacted to encourage ownership of the Company's Common Shares by its key officers, directors, employees and consultants.

The Company does not have any current intention to convert the options outstanding under the Old Plan into options under the Plan. The Company intends to maintain the Old Plan in place until all outstanding options under the Old Plan are exercised or have expired, at which time the Old Plan will terminate. The Company will not grant any new options under the Old Plan.

The following is a summary of the stock options granted and changes for the periods then ended.

		Weigh	ted
	Number	Avera	ge
	Outstanding	Exercise	Price
Options outstanding – December 31, 2012			
and March 31, 2013	4,631,584	\$	0.42
Options exercisable – March 31, 2013	4,329,084	\$	0.44

The following table summarizes information about options outstanding as at;

March 31, 2013

		Options o	Options outstanding		Options exercisable	
Exercise Price	Number of options outstanding	Weighted average life (years)	Weighted average exercise price	Number of options exercisable	Weighted average exercise price	
0.25	1,784,338	3.92	0.25	1,544,338	0.25	
0.28	250,000	4.25	0.28	187,500	0.28	
0.30	483,333	2.31	0.30	483,333	0.30	
0.34	637,563	3.45	0.34	637,563	0.34	
0.40	290,304	2.66	0.40	290,304	0.40	
0.50	400,000	2.66	0.50	400,000	0.50	
0.94	762,596	0.14	0.94	762,596	0.94	
2.00	12,050	0.24	2.00	12,050	2.00	
2.70	11,400	1.83	2.70	11,400	2.50	
	4,631,584	2.88	\$0.42	4,329,084	\$0.44	

### 9. SHARE CAPITAL (continued)

December 31, 2012

			Options outstanding	Options	exercisable
	Number of	Weighted	Weighted	Number of	Weighted
Exercise	options	average	average	options	average
Price	outstanding	life (years)	exercise price	exercisable	exercise price
0.25	1,784,338	4.17	0.25	1,544,338	0.25
0.28	250,000	4.50	0.28	125,000	0.28
0.30	483,333	2.56	0.30	483,333	0.30
0.34	637,563	3.70	0.34	637,563	0.34
0.40	290,304	2.91	0.40	290,304	0.40
0.50	400,000	2.91	0.50	400,000	0.50
0.94	762,596	0.39	0.94	762,596	0.94
2.00	12,050	0.49	2.00	12,050	2.00
2.70	11,400	2.08	2.50	11,400	2.50
	4,631,584	3.13	\$0.42	4,266,584	\$0.44

The Company recognized an expense of \$12,199 (2012 – \$4,502) for the vesting of options issued to directors, officers, and employees for the three-months ended March 31, 2013, which is included in Operating Expenditures.

The fair value of each option granted was estimated on the date of the grant using the Black-Scholes option-pricing model with the following weighted-average assumptions for options granted in the respective period ended:

	Three-months	Three-months
	March 31, 2013	March 31, 2012
Risk-free rate of return	1.18%	1.43%
Expected volatility (i)	110%	105%
Dividend yield	-%	-%
Weighted average expected life	5 years	5 years
Estimated forfeiture rate	0 - 5%	0 - 5%

<sup>(</sup>i) The Company estimated the expected volatility on the date of grant through reference to the historical volatility of the Company's shares over a similar period.

### (c) Contributed Surplus

The following is a continuity schedule of contributed surplus.

Balance December 31, 2012	\$ 6,529,278
Stock-based compensation expense recognized during the period	12,199
Balance March 31, 2013	\$ 6,541,477

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012 (unaudited)

(in Canadian dollars, except as noted)

### 9. SHARE CAPITAL (continued)

### (d) Loss per share

The Company uses the treasury stock method of calculating the dilutive effect of options and warrants on loss per share. Stock Options, Broker Compensation options, Warrants and Convertible debenture are only included in the dilution calculation if the exercise price is below the average market price for the period. The following is a summary of stock options, broker compensation options, convertible debenture and warrants:

	Exercise		Number issued	Number with
	price	Expiry	and outstanding	dilutive impact
Stock options	Note 9(b)	Note 9(b)	4,631,584	_

#### 10. RELATED PARTY TRANSACTIONS

The Company recognized revenue from a company controlled by the CEO, who is also a director of the Company, during the three-months ended March 31, 2013, based on amounts agreed upon by the parties, in the amounts of \$13,243 (2012 - \$16,394). The Company recognized operating expenses and purchased products of \$82,963 during the three-months ended March 31, 2013 (2012 - \$101,606) from a Company controlled by the CEO at the exchange amount. As at March 31, 2013, the Company has a receivable position of \$105 (December 31, 2012 - \$12,133), and a payable of \$123,265 (December 31, 2012 - \$173,254), which will be settled between the related parties in the normal course of business.

During the three-months ended March 31, 2013, the company recognized stock-based compensation, included in Note 9(b), to certain directors in the amount of \$nil (2012 - \$nil).

During the three-months ended March 31, 2013, the Company received legal fees and disbursement invoices totalling \$8,319, (2012 - \$nil) to a law firm, a partner of which is a director of the Company. As at March 31, 2013, the Company has a payable position of \$37,550 (December 31, 2012 - \$55,159) which will be settled between the related parties in the normal course of business.

Compensation awarded to key management includes the Company's directors, and members of the Executive team, which include the Chief Executive Officer, President, Chief Financial Officer, Chief Operating Officer and Senior Vice-President of Corporate Development, is as follows:

	Three-months March 31, 2013		Three-months March 31, 2012	
Salaries and short-term employee benefits Share-based payments	\$	241,199 4,178	\$	254,718 4,502
Total	\$	245,377	\$	259,220

Notes to the Condensed Consolidated Interim Financial Statements March 31, 2013 and 2012

(unaudited)

(in Canadian dollars, except as noted)

#### 11. CHANGES IN WORKING CAPITAL ITEMS

	March 31, 2013	March 31, 2012
Accounts receivable	671,067	879,957
Investment tax credit receivable	727,712	(171,929)
Income taxes payable	(21,512)	(10,291)
Lease receivable	3,015	7,377
Inventory	175,656	40,079
Prepaid expenses	40,878	(1,280)
Accounts payable and accrued charges	(227,888)	(785,688)
Deferred revenue	(293,122)	(144,097)
Total	\$ 1,075,806	\$ (185,872)

### 12. FINANCIAL INSTRUMENTS

The fair value of the financial assets and liabilities, excluding notes payable approximate their carrying value as at March 31, 2013 and December 31, 2012. The fair value of the note payables is disclosed in Note 7. Fair value estimates are made at a specific point in time based on relevant market information. These estimates are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision. The fair-value estimates for notes payable utilized a discounted cash-flow valuation method, with an estimated discount rate of 9.50% as at March 31, 2013 (December 31, 2012 - 9.50%). Changes in assumptions could materially affect estimates.

The Company's financial instruments' carrying values by classification have been summarized below:

		December 31,
	March 31, 2013	2012
Financial assets		
Loans and receivables	\$ 5,498,766	\$ 6,561,011
Financial liabilities		
Fair value through profit and loss	-	-
Other financial liabilities	3,661,225	4,237,369

#### 13. SEGMENTED INFORMATION

The Company is divided into two reportable segments: Direct POS; POS Software, with other segments not meeting the aggregation criteria being grouped into other. The Direct POS segment focuses primarily on selling, installing and servicing POS hardware and software directly to endusers. The POS Software segment focuses primarily on developing, licensing, distributing and marketing POS software both directly to end-users, and indirectly through a dealer network. The accounting policies of the segments are the same as those described in the summary of significant accounting policies. The Company evaluates performance based on the profit and loss from operations before income taxes, amortization, interest, realized and unrealized foreign exchange gains or losses, other gains or losses and other comprehensive income. The Company manages each segment separately and management at the time of the acquisitions were retained.

### **Disclosure by Segment**

	Revenue for the three-months ended		Operating profit (loss)for the three-months ended (i)	
	March 31,	March 31,	March 31,	March 31,
	2013	2012	2013	2012
Direct POS	\$ 1,727,264	\$ 1,731,074	\$ (164,939)	\$ (113,352)
POS Software	2,383,792	1,912,066	315,445	82,115
Other	2,301	487	(134,272)	(120,743)
Intersegment - POS Software	(19,771)	(13,583)	-	-
Total	\$ 4,093,586	3,630,044	\$ 16,234	\$ (151,980)

<sup>(</sup>i) Operating profit is earnings before corporate headquarters operating expenditures, interest earnings and expense, taxes, amortization, foreign exchanges losses and gains and realized currency translation gains and losses.

Reconciliation between the total consolidated operating profit and the net income(loss) per the consolidated financial statements is as follows:

	March 31, 2013	March 31, 2012	
Total segmented operating loss	\$ 16,234	\$ (151,980)	
Corporate headquarter operating expenditures	(178,348)	(200,521)	
Other non-operating expenditures	(438,610)	(422,816)	
Net Loss	\$ (600,724)	\$ (775,317)	